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The Terms herein are a supplement to the terms listed in the "County Of Ulster Public Auction 2023" document which can be found on the County website, and the Auctioneer's website www.georgecoleauctions.com.

The terms "GCA" and "Auctioneer" refers to George Cole Auctions - <u>845.758.9114</u> <u>www.georgecoleauctions.com</u>, <u>mailbox@georgecoleauctions.com</u>, and "CofU", "us," "we," or "our" as used herein all refer to "County Of Ulster".

All property and every lot for sale in the auction catalog is offered subject to the following terms and conditions, along with any changes that may be published or announced prior to or during a sale by George Cole Auctions, Inc. (GCA).

Unless otherwise indicated in the catalog or at time of sale, George Cole Auctions acts at all times solely as the agent for the seller County Of Ulster.

All lots are offered As-Is, Where-Is.

Time is of the essence as to the timeline when events described herein are scheduled to occur. All sales shall be deemed to occur in New York regardless of the physical location of the buyer, or physical location of the servers or other equipment used facilitate the online bidding.

It is incumbent on the bidder to be aware of auction terms of sale, all policies including payment policies & options, and to be aware of any updated information. "As Of:" dates are placed on every publication to allow the bidder to compare against previously published information in order to know if there have been any updates.

DEFINITIONS:

- -FALL OF THE HAMMER: The moment when there are no more bids and the lot is declared sold.
- -HAMMER PRICE: The winning bid received for a lot upon the fall of the auctioneer's hammer.
- -AUCTION PREMIUM: The amount paid by the buyer as a percentage of the hammer price and in addition thereto. This covers the cost to prepare/host/serve the online auction catalog, conduct registration, the event execution, and post auction invoicing and reporting.
- -STARTING BID PRICE: The minimum bid required to start the bidding on a lot, listed as tax amount or opening bid.
- -RESERVE: The minimum price at which the lot may be sold, listed as the tax amount.
- -BUYER: The person or entity who buys property at auction or private sale.
- -CONSIGNOR: The seller, or seller's representative, on behalf of whom property is sold at auction.

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- -LOT: The single item or group of items offered by us for sale.
- -PROPERTY: The item or items comprising an auction lot being offered for sale.
- -STRUCK DOWN: When a lot is ordered to be removed from the auction by court order or if the taxpayer pays the taxes owed and redeems the property.
- -REDEMPTION/REDEEMED: A property is redeemed when the tax payer pays all the back taxes.

TERMS OF SALE:

Regarding The Purchase of and Payment for Property The sale of a lot shall be to the highest bidder as determined by the auctioneer, in accord with these Conditions of Sale. Buyer shall pay the Purchase price, as defined above, and such other fees as may be due, in full, with the First Payment being due by 5:00PM Eastern, Tuesday, June 13th, 2023.

THE AUCTION PROCEDURE:

1). REGISTRATION:

- 1a). Bidders must register online in advance to bid at auction. Prospective bidders may register by clicking the link posted on the auctioneer website www.georgecoleautions.com.
- 1b). Any bids that are placed prior to bidder meeting full registration requirements will not count unless and until registration is fully completed, submitted, and accepted.
- 1c). The online Registration must be completely filled out and all required materials received by auctioneer before the registration deadline in order to be registered. Additional Materials Required to complete registration are legible front & back copy of valid Driver's License or Other qualifying State Issued ID, + legible front & back copy of credit card. Email copies of License & Charge Card to mailbox@georgecoleauctions.com. Include your name, username, USPS mailing address wherever you would want to receive official communique and the best EMERGENCY phone number where we can contact you if there is a problem with your registration or your bid(s). If you don't want to email you can present id for photocopy during business hours at George Cole Auctions. Call 845.758.9114 for hours.
- 1d). The CofU reserves the right at its sole discretion, to refuse anyone the right to register and participate at an auction if the person fails to complete the registration requirements.

2). MODIFICATIONS:

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- 2a). We may, at the commencement of, or during the Auction, announce changes in or modifications to the Lot Order, Lot Structure, Combine Lots, Split Lots, Modify the Catalog, Modify Conditions of Sale or descriptions of Property.
- 2b). REMOVAL OF LOTS: As with In-Person auction proceedings a property is subject to being bought back (overdue taxes paid in full by the taxpayer) at any time prior to the fall of the hammer. Nothing has changed in this regard. It is possible that a lot may be struck down during the auction, or even in the midst of bidding on that actual lot. If the judge calls before the hammer falls on the lot, we must nullify any bids on the lot.

3). ADVANCE BIDDING:

- 3a). For Bidder's convenience, advance bidding is available. For strategy, some bidders like to wait until the last second to bid. We have seen some disappointed bidders lose lots because of walking away from the computer at the wrong time, checking in to the auction at the wrong time, forgetting, slow reflexes, internet connectivity issue, etc... Bidders placing advanced bid will know for sure that their bid has been accepted/logged. They will also have the advantage of being the first person at that interval. In the live part of the auction, only the current highest bid is revealed. In the event that a live bidder is bidding against an advance bid, the advance bid has the advantage of being accepted on every increment until the advance bid is exhausted.
- 4). AUCTIONEER'S DISCRETION: Regarding resolution for discrepancy and errors, the Auctioneer when acting in the interest of, and as agent of CofU has the absolute discretion to;
- 4a). Pass a lot or withdraw it from sale at any time prior to its actual sale;
- 4b). Refuse to recognize any bidder in the interest of time or for any other reason;
- 4c). Refuse to recognize any bid in the interest of avoiding trouble collecting, maintain a peaceable auction event, or for any other reason;
- 4d). Resolve any dispute between bidders or any doubtful bid by deciding who is the successful bidder or nullifying the auction of the lot. The Auctioneer's decision is binding as to disputes arising at auction. If a dispute arises post sale, our records of the sale shall be conclusive. GCA, CofU, agents and assigns shall be without any liability whatsoever resulting from the exercise of the discretion referred to herein.
- 4e). Resolve any issue occurring from any error made by auctioneer, recording clerk, or any other staff.
- 5). RESERVES Properties are offered for sale subject to a Reserve and terms herein and stated in the County Of Ulster Public Auction 2023 Brochure. In this auction, the Reserve is the Starting Price and has been set to be the same as the tax amount owed unless otherwise noted.

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6). POST AUCTION:

- 6a). PAYMENT: Winning Bidder must complete payment as follows: Invoices will be sent via email to winning bidders following the auction. Winning Bidders will make 2 payments. Winning bidder is required to pay the first payment by credit/debit card, before 5pm the on Auction day. Following confirmation of the initial payment the winning bidder will be contacted to schedule an appt with CofU to complete second payment and sign appropriate documents which will complete the payment process.
- 6b). FIRST PAYMENT DAY OF AUCTION. Approximately 1 hour following the close of the auction. Invoices will be sent out to the email address in your bidding profile.
- 6c). 1st Payment will be as follows: a) 30% of hammer price + b) Auction Premium (which is 3% of the Hammer Price) + Payment Processing Fee (which is 3% of the amount being charged). Example Below...

Example: $\frac{$10,000 \text{ Hammer}}{$10,000 \text{ Hammer}}$ price would require a First Payment of $\frac{30\% \text{ of Hammer}}{$30\% \text{ of Hammer}}$ + $\frac{$3,000}{$10\% \text{ of Hammer}}$ + $\frac{$$

5 STEP EXAMPLE Using \$10,000 Hammer: | FILL IN YOURSELF FORMULA:

STEP 1: 10,000.00 – Auction Hammer	Hammer/Winning Bid (
<u>x 0.30</u>	<u>x</u>	0.30
3,000.00 – 30% Of Hammer (a)	=(a) ()
STEP 2: 10,000.00 – Auction Hammer	Hammer/Winning Bid (
<u>x 0.03</u>	<u>x</u>	0.03
300.00 – Auction Premium (b)	=(b) (
STEP 3: 3,000.00 – 30% Of Hammer (a)	(a) ()
+ <u>300.00</u> – Auction Premium (b)	+(b) (
3,300.00 – Subtotal 1st Payment	=(a+b) ()
STEP 4: 3,300.00 – Subtotal 1st Payment	(a+b) (
<u>x 0.03</u>	X	0.03
99.00 – Payment Processing (c)	=(c) (
STEP 5: 3,000.00 – 30% Of Hammer (a)	(a) ()
300.00 – Auction Premium (b)	(b) (
+ 99.00 – Payment Processing (c)	+(c) (
3,399.00 – Required 1 st Pymt	= Total 1 st Pymt ()

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6d). We have posted helpful 1st Payment calculation sheets for you here, (Click To Download)

EXCEL AUTOMATIC CALCULATION SHEET - PRINTABLE MANUAL CALCULATION SHEET

- 6e). The First Payment is due by 5:00PM Eastern on Tuesday, June 13th, 2023 and must be made by Credit/Debit Major Cards Accepted VISA/MC/AMEX/DISC or Paypal. Winning Bidders can pay electronically through their invoice or contact George Cole Auctions to facilitate payment over the phone. By registering to participate in our auction. In the event that online payment fails or processors refuse to process the card used to attempt the First Payment electronically, buyer must complete First Payment immediately directly to Auctioneer. 845.758.9114
- 6f). The 2nd/Final Payment will be as follows: Following completion of first payment, Winning Bidders will have 7 days to complete the Second Payment. Second Payment will be in person with the CofU to pay the balance due for the Hammer Price (Hammer Price \times 0.70) + deed recording fee (Town of Gardiner, Town of Marbletown & New Paltz Town/Village \$200 or \$315... Everywhere else \$195 or \$310) and sign necessary paperwork. Deadline for completion of second payment is 7 Days (6/20/23).
- 7). These Terms are a supplement to the terms listed in the "County Of Ulster Public Auction 2023" document which can be found on the County website, or at www.georgecoleauctions.com.
- 8). By requesting to register to participate in this auction you agree to be bound by the terms listed both here and in the "County Of Ulster Public Auction 2023" document.

It Is Your Responsibility To Know What You Are Bidding On... Make Sure You Do Your Due Diligence!!

HELPFUL LINKS & DOCS

PRINTABLE BROCHURE - General Terms And Listing Of Parcels

ADDITIONAL TERMS - Printable Addl Terms Specific To Online Bidding

MAP BOOK - All The Parcels Put Together In One Big Book

CHANGES, NOTES & WITHDRAWN PROPERTIES

ULSTER COUNTY PARCEL VIEWER - Look For More Info On Any Parcel

AUTO PYMT CALC SHEET - Great Tool To Calculate Pymts (Requires Excel)

MANUAL PYMT CALC SHEET - Dont Have Excel? Do Your Own Calcs

REQUIRED POSTINGS

NYS AGENCY FORM

NYS FAIR HOUSING NOTICE

NYS FAIR HOUSING GUIDE

NYS ANTI DISCRIMINATION FORM

HUD LEAD BASED PAINT BOOKLET

HUD LEAD BASED PAINT FORM